HSAs From safety net to nest egg



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Your health means everything.



What's your safety net?



HSA Bank Health & Wealth Index[™] 2019

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30% NEVER CONSIDER COSTS



What's an HSA?

Unique savings account

Use it for medical expenses not covered by your insurance.



Retirement account

Your HSA is like a 401(k) with added benefits.

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Must have an HDHP

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Used for qualified medical expenses

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Used before and after meeting deductible



Using your HSA for IRS-qualified medical expenses

- Acupuncture
- Ambulance
- Artificial limbs
- Artificial teeth
- Birth control treatment
- Blood sugar test kits for diabetics
- Breast pumps and lactation supplies
- Chiropractor
- Contact lenses and solutions
- Crutches
- Dental treatments (including X-rays, cleanings, fillings, sealants, braces and tooth removals)
- Doctor's office visits and copays
- Drug addiction treatment
- Drug prescriptions
- Eyeglasses (Rx and reading)

- Fluoride treatments
- Fertility enhancement (including in-vitro fertilization)
- Flu shots
- Guide dogs
- Hearing aids and batteries
- Infertility treatment
- Inpatient alcoholism treatment
- Insulin
- Laboratory fees
- Laser eye surgery
- Medical alert bracelet
- Medical records charges
- Menstrual care products
- Midwife
- Occlusal guards to prevent teeth grinding

hsabank.com/QME

- Orthodontics
- Orthotic inserts (custom or off the shelf)
- Over-the-counter medicines and drugs
- Physical therapy
- Special education services for learning disabilities (recommended by a doctor)
- Speech therapy
- Stop-smoking programs (including nicotine gum or patches, if prescribed)
- Surgery, excluding cosmetic surgery
- Vaccines
- Vasectomy
- Vision exam
- Walker, cane
- Wheelchair



How to save in your HSA

Anyone can contribute to your account.

View the annual contribution limits at **hsabank.com/irs-guidelines**.

If you're 55 or older, you may be eligible to make a catch-up contribution of an extra





How to save in your HSA

Recurring contributions One-time contribution 3 Use your premium savings **Yours forever**





How to pay with your HSA

Debit card

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Online bill pay

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Reimburse yourself

for qualified expenses paid out of pocket after account opening



Who can open an HSA?

Not covered by another type of health plan, including Medicare

Not covered by TRICARE

Not covered by Indian Health Services

4

Not receive medical benefits from the VA for non-service-connected disabilities in the previous three months*

(5)

Not claimed as a dependent on another person's tax return (except spouse's)

6

Not covered under a general-purpose healthcare FSA or HRA

*Title 38 of the United States Code, Section 101(17) defines "non-service-connected" as, with respect to disability, that such disability was not incurred or aggravated in line of duty in the active military, naval, or air service.



What can an HSA do for YOU?



Your best financial safety net

A healthy 65-year-old couple can expect over **56000000** in future lifetime healthcare costs.

"The Long-Term Value of an HSA." *HealthView Services*. May 2020. https://hvsfinancial.com/wp-content/uploads/2020/05/the-Long-Term-Value-of-an-HSA-1.pdf



Pay less in taxes

You don't pay federal taxes on contributions to your HSA.*

Earnings to your HSA from interest and investments are tax free.

You don't pay taxes on distributions when used for qualified medical expenses.

*Earnings are exempt from federal taxes. Most states do not tax HSA earnings. However, state tax treatment varies. Please consult with a tax advisor or the state department of revenue for more information.



Boost your retirement savings

After age 65, you can use your savings for any purpose without a penalty.

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Take advantage of investment options.*

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Like a 401(k), your HSA helps you keep more of your own money when you retire.

*Investment accounts are not FDIC insured and they are not bank guaranteed. Investment accounts are not a deposit account, or an obligation of HSA Bank, and they may lose value. They are not guaranteed by any federal government agency. Only funds above \$1,000 in your HSA cash account can be transferred to your investment account.



401(k) vs. HSA for retirement savings



If you use your 401(k) for healthcare expenses, you'll pay taxes. You'll never pay taxes for healthcare expenses when you use your HSA.

"The Long-Term Value of an HSA." *HealthView Services*. May 2020. https://hvsfinancial.com/wp-content/uploads/2020/05/the-Long-Term-Value-of-an-HSA-1.pdf



Making the most of your HSA



Try not to use your HSA when you can pay out of pocket. Take advantage of incentives from your employer.



Do the math

PPO vs. HDHP Family Coverage

Type of plan	Annual premium	Annual deductible	coinsurance		Annual total max out-of-pocket
PPO (+ copays)	\$6,050	+ \$2,500	+ \$5,000	- \$0	= \$13,550
HDHP	\$4,600	+ \$4,500	+ \$2,700	- \$880	= \$10,920

This example is for illustrative purposes only. Amounts shown vary by plan design and employer discretion.

HDHP is \$2,630 less



Do the math

Consider more than just the built-in plan costs.

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Factor in your unique health, ability to save, and incentives.

Calculate for yourself at hsabank.com/calculators.



Thank you



